



Australian Government
**Department of Employment and
Workplace Relations**

Trends in Federal Enterprise Bargaining

March Quarter 2007

TABLE 1: AVERAGE ANNUALISED WAGE INCREASES (AAWIs) PER EMPLOYEE

	December Quarter 2006 %	March Quarter 2007 %	Change in AAWI Points
<i>Wage agreements in the quarter</i>			
All sectors	3.8	3.7	-0.1
Private sector	3.7	3.5	-0.2
Public sector	4.4	4.2	-0.2
<i>All Current Wage Agreements</i>			
All sectors	4.0	4.0	0.0
Private sector	3.8	3.8	0.0
Public sector	4.2	4.2	0.0

(r) = revised to included agreements received after the quarterly cut-off date

TABLE 2: FEDERAL WAGE AGREEMENTS - FORMALISED IN THE QUARTER, MARCH QUARTER 2004 - MARCH QUARTER 2007 - Page 1 of 1

FOR AGREEMENTS FORMALISED IN THE NOMINATED QUARTER	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07
PUBLIC SECTOR	92	79	144	88	202	92	117	146	132	54	71	63	60
AAWI(%)	4.8	4.8	4.2	4.5	4.7	4.4	3.8	4.7	3.7	4.6	4.4	4.4	4.2
Employees ('000)	25.0	69.9	133.3	81.8	62.9	69.4	65.6	143.5	96.8	79.1	69.6	16.1	18.8
PRIVATE SECTOR	1662	1652	1531	929	952	1221	1765	2535	2025	2063	1342	1941	1578
AAWI(%)	3.9	3.6	4.0	3.7	4.0	3.8	4.3	4.2	4.0	4.1	3.2	3.7	3.5
Employees ('000)	91.7	109.1	114.0	166.5	95.7	150.8	102.2	117.5	152.6	91.8	133.4	209.2	82.7
ALL INDUSTRIES	1754	1731	1675	1017	1154	1314	1882	2681	2157	2117	1413	2004	1638
AAWI(%)	4.1	4.0	4.1	4.0	4.3	4.0	4.0	4.5	3.8	4.4	3.7	3.8	3.7
Employees ('000)	116.7	179.0	247.3	248.4	158.6	220.2	167.7	261.0	249.4	170.9	203.0	225.3	101.6
Employee Collective	279	246	349	374	332	357	353	339	369	434	651	955	744
AAWI(%)	3.5	3.3	3.5	3.7	3.4	3.8	3.3	3.8	3.8	3.6	3.6	3.7	3.9
Employees ('000)	16.5	10.4	18.2	22.2	15.4	16.3	19.8	18.1	23.1	18.1	30.2	46.2	24.6
Union Collective	1276	1266	1092	541	662	778	1314	2120	1570	1521	598	841	725
AAWI(%)	4.1	4.0	4.1	4.0	4.4	4.0	4.1	4.5	3.8	4.4	3.7	3.8	3.7
Employees ('000)	90.2	138.8	200.2	220.6	117.9	194.8	128.6	179.5	216.0	146.4	166.4	170.7	70.4
Employer Greenfields	0	0	0	0	0	0	0	0	2	74	104	126	128
AAWI(%)	*	*	*	*	*	*	*	*	5.0	3.8	3.5	4.4	3.7
Employees ('000)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	3.6	4.9	6.2	5.4
Union Greenfields	66	87	66	56	88	97	122	147	137	75	60	82	41
AAWI(%)	4.1	3.8	4.4	3.4	4.0	4.3	4.1	4.6	4.3	3.8	3.7	4.0	4.0
Employees ('000)	2.0	1.5	1.4	1.5	2.2	2.3	3.1	3.2	3.1	2.1	1.5	2.1	1.0
Section 170LN	133	132	168	46	72	82	93	75	79	13	0	0	0
AAWI(%)	4.0	4.4	4.0	5.1	4.2	4.1	4.3	4.6	3.9	4.0	*	*	*
Employees ('000)	8.0	28.4	27.5	4.1	23.2	6.8	16.2	60.2	7.1	0.7	0.0	0.0	0.0

Notes: 1. AAWI = Average Annualised Wage Increase per employee

2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 3: FEDERAL WAGE AGREEMENTS - CURRENT AGREEMENTS, MARCH QUARTER 2004 - MARCH QUARTER 2007 - Page 1 of 1

FOR ALL CURRENT AGREEMENTS	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07
PUBLIC SECTOR	930	840	837	846	957	1000	957	1023	1034	1040	922	944	925
AAWI(%)	4.2	4.3	4.3	4.3	4.4	4.4	4.3	4.4	4.3	4.3	4.2	4.2	4.2
Employees ('000)	469.5	445.3	509.1	553.7	603.3	630.1	633.9	716.6	695.8	744.9	668.8	675.7	637.4
PRIVATE SECTOR	13065	14081	14512	14699	14935	15555	16227	14985	12826	13373	13311	14552	15458
AAWI(%)	3.7	3.7	3.7	3.8	3.8	3.8	3.9	3.9	3.9	3.9	3.8	3.8	3.8
Employees ('000)	1044.4	1040.9	976.2	1031.8	1022.0	1112.8	1109.9	1063.3	1104.6	1090.4	1055.9	1195.6	1234.5
ALL INDUSTRIES	13995	14921	15349	15545	15892	16555	17184	16008	13860	14413	14233	15496	16383
AAWI(%)	3.9	3.9	3.9	4.0	4.0	4.0	4.1	4.1	4.1	4.1	4.0	4.0	4.0
Employees ('000)	1513.9	1486.2	1485.3	1585.6	1625.3	1742.9	1743.8	1779.9	1800.4	1835.3	1724.7	1871.2	1871.9
Employee Collective	2687	2669	2734	2854	2978	3159	3217	3277	3388	3591	3859	4539	5014
AAWI(%)	3.6	3.6	3.5	3.5	3.5	3.5	3.5	3.6	3.6	3.6	3.6	3.6	3.6
Employees ('000)	169.4	167.9	164.9	163.7	168.9	175.4	176.9	176.7	182.0	191.0	199.4	227.3	237.3
Union Collective	9440	10303	10654	10833	11056	11536	12163	10941	8605	9369	8984	9467	9822
AAWI(%)	3.9	3.9	3.9	4.0	4.1	4.1	4.1	4.1	4.1	4.1	4.0	4.0	4.0
Employees ('000)	1138.3	1119.1	1127.8	1238.4	1259.2	1390.6	1387.0	1401.8	1459.9	1493.6	1390.9	1506.8	1497.0
Employer Greenfields	0	0	0	0	0	0	0	0	2	76	179	303	420
AAWI(%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	5.0	3.8	3.6	4.0	3.9
Employees ('000)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	3.7	8.6	14.8	19.7
Union Greenfields	782	826	832	754	763	732	713	745	807	792	768	809	805
AAWI(%)	3.9	3.9	4.0	3.9	3.9	3.9	3.9	4.0	4.1	4.0	4.0	4.0	4.0
Employees ('000)	14.4	15.1	14.1	13.7	14.5	15.1	16.4	17.8	19.1	19.4	18.9	20.2	19.8
Section 170LN	1086	1123	1129	1104	1095	1128	1091	1045	1058	585	443	378	322
AAWI(%)	4.1	4.2	4.3	4.3	4.3	4.3	4.3	4.4	4.4	4.4	4.5	4.5	4.5
Employees ('000)	191.8	184.0	178.5	169.7	182.7	161.9	163.6	183.6	139.3	127.7	107.0	102.2	98.1

Notes: 1. AAWI = Average Annualised Wage Increase per employee

2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 4: WAGE AGREEMENTS, BY ANZSIC DIVISION, FORMALISED IN THE QUARTER: MARCH QUARTER 2004 - MARCH QUARTER 2007 - Page 1 of 2

FOR AGREEMENTS FORMALISED IN THE NOMINATED QUARTER	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07
ANZSIC DIVISION													
Agriculture, Forestry and Fishing	18	11	9	14	10	19	22	15	5	15	11	37	37
AAWI(%)	3.3	3.5	1.6	3.0	3.8	3.4	3.8	3.7	3.5	4.2	2.0	3.2	2.8
Employees ('000)	1.6	0.3	0.7	0.8	0.4	0.4	2.0	0.8	0.9	0.4	2.5	1.2	0.9
Mining	21	38	32	43	33	38	24	41	59	32	25	34	47
AAWI(%)	3.0	4.3	4.0	3.6	3.9	3.5	3.5	3.9	4.6	3.5	4.0	3.8	4.5
Employees ('000)	1.1	1.8	4.2	2.9	2.2	2.0	1.4	2.1	3.4	2.1	3.0	2.0	3.1
Manufacturing	303	342	315	265	233	276	331	364	388	282	298	399	315
AAWI(%)	4.1	4.0	4.2	4.0	4.4	4.0	4.2	4.0	4.1	3.9	3.7	4.0	3.9
Employees ('000)	14.4	17.9	24.2	17.8	27.2	15.7	29.0	26.9	26.8	20.4	20.2	29.9	15.9
Non-metals Manuf	171	200	196	148	162	185	213	218	238	138	171	262	211
AAWI(%)	3.8	3.9	4.1	4.1	4.2	4.0	4.0	3.9	4.2	3.7	3.7	4.0	3.7
Employees ('000)	8.6	11.0	14.8	10.8	13.0	11.4	16.8	18.2	17.3	11.3	9.7	18.0	11.1
Metals Manuf	132	142	119	117	71	91	118	146	150	144	127	137	104
AAWI(%)	4.4	4.2	4.2	3.9	4.5	4.0	4.4	4.0	4.0	4.1	3.7	4.0	4.2
Employees ('000)	5.7	6.9	9.4	7.1	14.3	4.3	12.2	8.7	9.5	9.1	10.5	11.8	4.8
Electricity, Gas and Water Supply	12	7	18	15	13	14	8	12	20	16	12	26	10
AAWI(%)	2.9	3.7	3.9	4.4	4.3	4.8	4.5	4.3	4.6	5.5	3.5	4.3	2.5
Employees ('000)	0.7	0.5	4.3	2.8	1.0	1.6	0.5	3.7	6.1	0.6	0.8	2.2	0.3
Construction	891	947	757	197	244	464	869	1579	872	1189	459	516	460
AAWI(%)	4.8	4.5	4.5	4.6	4.4	4.9	4.8	5.0	4.9	5.1	4.6	4.3	4.7
Employees ('000)	13.8	11.8	9.5	2.9	4.6	8.9	14.6	19.7	16.8	21.3	12.0	11.6	9.0
Wholesale Trade	12	24	7	15	12	11	12	9	12	15	24	32	18
AAWI(%)	4.2	3.9	2.8	5.0	3.3	3.7	3.5	4.1	3.7	3.3	3.5	3.7	3.0
Employees ('000)	0.5	1.3	0.3	0.7	0.5	0.4	0.9	0.6	1.7	0.6	1.0	1.2	1.1
Retail Trade	50	34	115	72	104	87	93	94	117	100	126	190	133
AAWI(%)	3.3	3.3	3.8	3.6	4.1	3.5	4.7	4.5	3.6	3.0	2.7	3.5	3.3
Employees ('000)	28.6	53.3	56.1	78.2	20.1	90.4	14.5	22.3	14.0	13.7	57.7	94.0	6.6
Accommodation, Cafes and Restaurants	15	15	20	26	21	21	23	22	23	81	72	112	89
AAWI(%)	2.8	2.4	3.0	5.7	3.2	2.8	3.0	3.6	4.1	3.0	3.5	2.7	2.6
Employees ('000)	0.6	1.0	1.3	1.1	0.9	0.9	1.6	1.8	3.3	5.2	5.2	4.9	3.1
ALL INDUSTRIES	1754	1731	1675	1017	1154	1314	1882	2681	2156	2117	1413	2004	1638
AAWI(%)	4.1	4.0	4.1	4.0	4.3	4.0	4.0	4.5	3.8	4.4	3.7	3.8	3.7
Employees ('000)	116.7	179.0	247.3	248.4	158.6	220.2	167.7	261.0	249.3	170.9	203.0	225.3	101.6

- Notes:
1. AAWI = Average Annualised Wage Increase per employee
 2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.
 3. * No quantifiable agreements were certified in this quarter so that no AAWI is calculable
 4. The manufacturing category has been disaggregated into metals and non-metals industries. Other industry groupings can be derived as follows:
 - 'Infrastructure services' - ANZSIC Divisions D, E, I and J (Electricity, gas and water supply; Construction; Transport and storage; Communication services).
 - 'Other services' - ANZSIC Divisions F, G, H, K, L, N, O, P, Q (Wholesale trade; Retail trade; Accommodation, cafes and restaurants; Finance and insurance; Property and business services; Education; Health and community services; Cultural and recreational services; Personal and other services).
 - 'Government administration' - ANZSIC Division M (Govt admin and defence).

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 4: WAGE AGREEMENTS, BY ANZSIC DIVISION, FORMALISED IN THE QUARTER: MARCH QUARTER 2004 - MARCH QUARTER 2007 - Page 2 of 2

FOR AGREEMENTS FORMALISED IN THE NOMINATED QUARTER	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07
ANZSIC DIVISION													
Transport and Storage	120	89	107	90	109	106	154	158	184	113	91	107	100
AAWI(%)	4.9	3.4	3.8	3.5	3.4	4.2	3.9	3.7	3.8	3.4	3.9	3.8	4.5
Employees ('000)	7.7	5.7	8.1	12.8	16.1	8.5	24.8	18.7	15.3	7.3	4.4	10.8	5.3
Communication Services	2	3	6	5	7	2	7	3	3	5	2	16	5
AAWI(%)	3.3	3.5	5.0	4.2	3.6	*	2.5	3.7	2.6	3.1	2.9	3.4	4.0
Employees ('000)	0.2	0.2	0.9	34.2	0.4	0.1	19.7	0.4	0.4	0.1	0.2	7.7	0.1
Finance and Insurance	10	10	7	9	10	10	12	11	21	15	20	21	24
AAWI(%)	3.5	4.0	4.0	3.5	4.0	4.3	4.4	5.2	3.7	3.6	3.4	3.7	4.0
Employees ('000)	7.6	3.8	1.7	4.7	7.5	3.6	5.0	4.1	36.4	1.0	3.1	4.1	1.6
Property and Business Services	44	25	42	40	42	53	47	50	42	33	72	68	79
AAWI(%)	3.5	3.7	3.4	3.6	3.4	3.9	3.2	4.4	3.9	3.7	3.4	3.8	3.9
Employees ('000)	1.8	2.8	2.4	4.3	1.7	2.6	4.8	9.5	4.3	3.0	7.9	3.9	4.5
Government Administration and Defence	63	38	85	57	84	57	81	83	90	33	32	33	28
AAWI(%)	4.3	4.4	4.3	4.3	3.9	4.0	4.3	4.0	3.6	4.2	4.0	4.4	4.3
Employees ('000)	10.0	32.6	46.3	20.7	20.0	5.8	15.4	24.4	78.3	49.2	13.2	7.3	16.4
Education	16	13	30	44	39	32	41	49	46	24	51	132	51
AAWI(%)	6.0	6.0	4.2	4.2	6.5	4.7	5.5	5.1	3.7	5.3	4.5	4.3	4.0
Employees ('000)	6.8	33.8	67.2	38.5	21.3	40.8	10.4	82.8	4.2	27.4	56.1	9.2	2.8
Health and Community Services	125	83	80	92	154	77	98	144	227	93	74	190	182
AAWI(%)	4.2	4.5	4.2	4.6	3.8	4.2	3.9	3.9	3.7	4.5	3.4	4.2	2.8
Employees ('000)	16.0	5.3	15.5	21.3	30.2	32.9	15.1	37.1	29.1	8.5	7.6	20.4	26.6
Cultural and Recreational Services	20	16	27	13	20	12	24	21	21	11	23	34	14
AAWI(%)	3.5	3.5	3.0	5.0	3.5	3.5	3.7	3.6	3.2	2.7	3.6	4.3	3.0
Employees ('000)	2.9	3.9	2.4	3.6	3.3	3.4	6.5	3.1	7.0	1.1	7.2	11.5	1.9
Personal and Other Services	32	35	18	20	19	34	36	26	26	60	21	57	46
AAWI(%)	3.0	4.7	3.6	4.0	3.9	3.6	3.7	4.3	3.8	4.2	4.0	3.7	3.1
Employees ('000)	2.4	3.1	2.3	1.1	1.2	2.3	1.7	3.1	1.4	9.0	1.0	3.2	2.2
ALL INDUSTRIES	1754	1731	1675	1017	1154	1314	1882	2681	2156	2117	1413	2004	1638
AAWI(%)	4.1	4.0	4.1	4.0	4.3	4.0	4.0	4.5	3.8	4.4	3.7	3.8	3.7
Employees ('000)	116.7	179.0	247.3	248.4	158.6	220.2	167.7	261.0	249.3	170.9	203.0	225.3	101.6

- Notes:
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 4. The manufacturing category has been disaggregated into metals and non-metals industries. Other industry groupings can be derived as follows:
 - 'Infrastructure services' - ANZSIC Divisions D, E, I and J (Electricity, gas and water supply; Construction; Transport and storage; Communication services).
 - 'Other services' - ANZSIC Divisions F, G, H, K, L, N, O, P, Q (Wholesale trade; Retail trade; Accommodation, cafes and restaurants; Finance and insurance; Property and business services; Education; Health and community services; Cultural and recreational services; Personal and other services).
 - 'Government administration' - ANZSIC Division M (Govt admin and defence).

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 5: WAGE AGREEMENTS, BY ANZSIC DIVISION, CURRENT ON THE LAST DAY OF THE QTR: 31 MARCH 2004 - 31 MARCH 2007 - Page 1 of 2

FOR ALL CURRENT AGREEMENTS	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07
ANZSIC DIVISION													
Agriculture, Forestry and Fishing	113	118	116	112	109	116	128	122	121	130	124	149	177
AAWI(%)	3.3	3.3	3.1	3.1	3.2	3.0	3.2	3.3	3.4	3.4	3.6	3.6	3.6
Employees ('000)	6.7	6.8	6.7	6.9	6.6	5.7	7.1	6.1	6.7	7.0	8.6	9.2	9.8
Mining	248	263	266	284	292	314	287	305	331	344	330	351	378
AAWI(%)	3.2	3.3	3.5	3.5	3.6	3.6	3.6	3.6	3.8	3.8	3.9	3.9	4.0
Employees ('000)	18.6	19.0	18.7	20.2	21.2	22.2	20.4	21.2	22.8	24.0	24.8	25.2	27.6
Manufacturing	2748	2895	2785	2830	2816	2899	2879	2944	3119	2789	2616	2751	2876
AAWI(%)	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.0	4.0	4.0
Employees ('000)	200.0	199.6	189.1	186.7	194.8	197.5	202.7	217.2	230.9	219.9	198.3	211.1	216.9
Non-metals Manuf	1563	1628	1579	1572	1560	1628	1613	1622	1732	1710	1635	1723	1824
AAWI(%)	3.8	3.8	3.8	3.9	3.9	3.9	3.9	3.9	4.0	3.9	3.9	4.0	3.9
Employees ('000)	108.1	109.9	103.0	103.3	104.3	109.7	110.3	120.2	128.9	129.9	116.7	122.9	127.8
Metals Manuf	1185	1267	1206	1258	1256	1271	1266	1322	1387	1079	981	1028	1052
AAWI(%)	4.4	4.4	4.4	4.3	4.4	4.3	4.4	4.3	4.3	4.2	4.1	4.1	4.1
Employees ('000)	91.9	89.7	86.0	83.4	90.4	87.8	92.4	96.9	101.9	89.9	81.6	88.2	89.0
Electricity, Gas and Water Supply	99	101	87	94	99	106	103	104	115	120	114	137	139
AAWI(%)	4.2	4.3	4.0	4.1	4.1	4.2	4.2	4.2	4.3	4.3	4.3	4.3	4.3
Employees ('000)	15.5	13.9	13.8	15.2	16.0	16.6	15.1	15.9	21.0	21.3	20.0	22.1	22.1
Construction	6624	7465	8058	8053	8166	8454	9090	7853	5163	5760	5906	6275	6574
AAWI(%)	4.3	4.3	4.3	4.4	4.4	4.4	4.5	4.5	4.8	4.9	4.9	4.9	4.8
Employees ('000)	84.0	94.0	98.9	99.2	101.4	108.3	119.3	101.2	84.4	95.4	99.0	108.2	114.6
Wholesale Trade	62	85	81	86	91	98	102	104	109	103	113	134	145
AAWI(%)	3.9	3.9	3.7	4.1	4.1	4.0	3.9	4.0	3.9	3.9	3.7	3.7	3.6
Employees ('000)	4.5	5.4	5.1	5.2	5.2	5.3	5.7	5.6	7.1	6.3	5.8	6.8	7.8
Retail Trade	463	376	435	460	546	610	643	703	783	846	923	1061	1152
AAWI(%)	3.2	3.2	3.1	3.3	3.4	3.4	3.5	3.5	3.5	3.5	3.4	3.4	3.4
Employees ('000)	327.9	333.2	337.5	366.7	329.6	400.2	386.4	384.4	374.2	348.7	326.6	396.7	395.8
Accommodation, Cafes and Restaurants	162	173	183	196	208	218	217	216	217	269	318	419	492
AAWI(%)	2.8	2.8	3.0	3.2	3.2	3.2	3.2	3.1	3.4	3.3	3.4	3.4	3.4
Employees ('000)	25.0	25.7	16.8	16.3	16.7	15.5	13.9	14.4	15.1	16.7	20.5	24.8	26.8
ALL INDUSTRIES	13995	14921	15349	15545	15892	16555	17184	16008	13859	14412	14232	15495	16382
AAWI(%)	3.9	3.9	3.9	4.0	4.0	4.0	4.1	4.1	4.1	4.1	4.0	4.0	4.0
Employees ('000)	1513.9	1486.2	1485.3	1585.6	1625.3	1742.9	1743.8	1779.9	1800.3	1835.3	1724.6	1871.2	1871.8

- Notes:
1. AAWI = Average Annualised Wage Increase per employee
 2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.
 3. * No quantifiable agreements were certified in this quarter so that no AAWI is calculable
 4. The manufacturing category has been disaggregated into metals and non-metals industries. Other industry groupings can be derived as follows:
 - 'Infrastructure services' - ANZSIC Divisions D, E, I and J (Electricity, gas and water supply; Construction; Transport and storage; Communication services).
 - 'Other services' - ANZSIC Divisions F, G, H, K, L, N, O, P, Q (Wholesale trade; Retail trade; Accommodation, cafes and restaurants; Finance and insurance; Property and business services; Education; Health and community services; Cultural and recreational services; Personal and other services).
 - 'Government administration' - ANZSIC Division M (Govt admin and defence).

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 5: WAGE AGREEMENTS, BY ANZSIC DIVISION, CURRENT ON THE LAST DAY OF THE QTR: 31 MARCH 2004 - 31 MARCH 2007 - Page 2 of 2

FOR ALL CURRENT AGREEMENTS	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06	Mar-07
ANZSIC DIVISION													
Transport and Storage	926	952	899	904	900	946	939	1026	1097	1115	1045	1071	1094
AAWI(%)	3.8	3.6	3.8	3.8	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.8
Employees ('000)	102.3	87.0	74.4	77.8	83.7	89.6	91.7	105.3	109.9	110.9	105.2	113.5	112.0
Communication Services	38	39	37	38	42	38	37	38	37	40	37	50	51
AAWI(%)	4.2	4.2	4.2	4.2	4.2	4.1	3.6	3.6	3.6	3.6	3.5	3.5	2.6
Employees ('000)	45.3	45.3	45.4	79.0	79.3	67.2	65.0	65.2	65.3	65.3	64.5	63.1	29.6
Finance and Insurance	105	107	81	79	81	87	89	88	101	111	112	126	139
AAWI(%)	4.2	4.2	4.1	4.2	4.1	4.1	4.1	4.2	4.1	4.1	4.1	4.0	4.0
Employees ('000)	119.5	100.7	79.5	73.3	79.7	80.3	83.3	44.7	71.8	71.2	71.3	72.9	70.3
Property and Business Services	308	310	312	321	347	384	404	401	400	395	420	467	523
AAWI(%)	4.0	4.1	4.1	4.1	4.1	4.1	4.0	3.7	3.8	3.8	3.8	3.8	3.8
Employees ('000)	42.2	43.4	40.9	43.1	44.1	41.9	45.2	36.3	35.9	37.3	42.3	44.8	47.0
Government Administration and Defence	580	557	536	545	579	597	568	610	647	652	564	569	542
AAWI(%)	4.5	4.4	4.3	4.3	4.3	4.3	4.3	4.2	4.0	4.0	4.0	4.0	4.0
Employees ('000)	207.7	224.9	220.9	229.0	241.6	241.9	233.5	223.7	260.1	304.5	249.9	250.3	254.0
Education	140	144	156	188	180	204	229	262	280	293	301	421	434
AAWI(%)	4.2	4.5	4.4	4.4	4.7	4.7	4.8	4.9	4.9	4.9	4.5	4.5	4.5
Employees ('000)	61.3	94.3	159.4	186.0	201.2	216.5	224.8	299.0	274.5	282.9	270.7	277.7	276.3
Health and Community Services	997	931	920	963	1055	1090	1087	831	933	1001	878	1031	1163
AAWI(%)	3.9	4.0	4.1	4.2	4.1	4.1	4.1	4.0	4.0	4.0	4.1	4.1	3.9
Employees ('000)	182.9	123.0	114.1	126.5	149.9	179.6	177.9	184.6	164.5	167.6	157.9	176.3	190.9
Cultural and Recreational Services	144	145	148	143	149	150	150	162	169	167	166	184	182
AAWI(%)	3.6	3.5	3.5	3.8	3.8	3.8	3.8	3.7	3.6	3.5	3.5	3.7	3.7
Employees ('000)	41.3	39.3	33.1	33.9	34.3	33.1	35.3	37.1	39.2	33.5	37.0	45.2	46.0
Personal and Other Services	238	259	248	248	231	243	231	238	236	276	264	299	321
AAWI(%)	4.3	4.4	4.3	4.1	4.1	4.0	3.8	3.9	3.7	3.9	4.0	4.0	4.0
Employees ('000)	29.4	30.7	31.1	20.6	20.0	21.5	16.4	18.1	16.8	22.9	22.1	23.5	24.6
ALL INDUSTRIES	13995	14921	15349	15545	15892	16555	17184	16008	13859	14412	14232	15495	16382
AAWI(%)	3.9	3.9	3.9	4.0	4.0	4.0	4.1	4.1	4.1	4.1	4.0	4.0	4.0
Employees ('000)	1513.9	1486.2	1485.3	1585.6	1625.3	1742.9	1743.8	1779.9	1800.3	1835.3	1724.6	1871.2	1871.8

- Notes:
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Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series