



**Australian Government**  
**Department of Employment and  
Workplace Relations**

Trends in Federal Enterprise Bargaining

**December Quarter 2006**

**TABLE 1: AVERAGE ANNUALISED WAGE INCREASES (AAWIs) PER EMPLOYEE**

	September Quarter 2006 %	December Quarter 2006 %	Change in AAWI Points
<b><i>Wage agreements in the quarter</i></b>			
All sectors	3.7	3.8	0.1
Private sector	3.2	3.7	0.5
Public sector	4.4	4.4	0.0
<b><i>All Current Wage Agreements</i></b>			
All sectors	4.0	4.0	0.0
Private sector	3.8	3.8	0.0
Public sector	4.2	4.2	0.0

(r) = revised to included agreements received after the quarterly cut-off date

TABLE 2: FEDERAL WAGE AGREEMENTS - FORMALISED IN THE QUARTER, DECEMBER QUARTER 2003 - DECEMBER QUARTER 2006 - Page 1 of 1

FOR AGREEMENTS FORMALISED IN THE NOMINATED QUARTER	Dec-03	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06
PUBLIC SECTOR	94	92	79	144	88	202	92	117	146	132	54	71	63
AAWI(%)	3.9	4.8	4.8	4.2	4.5	4.7	4.3	3.8	4.7	3.7	4.6	4.4	4.4
Employees ('000)	51.9	25.0	69.9	133.3	81.8	62.9	69.4	65.6	143.5	96.8	79.1	69.6	16.1
PRIVATE SECTOR	2280	1658	1650	1531	929	952	1221	1765	2535	2025	2065	1343	1954
AAWI(%)	4.1	3.9	3.6	4.0	3.7	4.0	3.8	4.3	4.2	4.0	4.0	3.2	3.7
Employees ('000)	135.0	90.9	109.1	114.0	166.5	95.7	150.8	102.2	117.5	152.6	91.9	133.1	210.9
ALL INDUSTRIES	2374	1750	1729	1675	1017	1154	1314	1882	2681	2157	2119	1414	2017
AAWI(%)	4.0	4.1	4.0	4.1	4.0	4.3	4.0	4.0	4.5	3.8	4.4	3.7	3.8
Employees ('000)	186.9	115.9	179.0	247.3	248.4	158.6	220.2	167.7	261.0	249.4	171.0	202.7	227.0
Employee Collective	315	277	245	349	374	332	357	354	339	369	435	651	966
AAWI(%)	3.7	3.5	3.3	3.5	3.7	3.4	3.8	3.3	3.8	3.8	3.6	3.6	3.7
Employees ('000)	20.9	16.5	10.4	18.2	22.2	15.4	16.3	19.8	18.1	23.1	18.1	30.2	46.6
Union Collective	1779	1274	1265	1092	541	662	778	1313	2120	1570	1521	599	843
AAWI(%)	4.0	4.1	4.0	4.1	4.0	4.4	4.0	4.1	4.5	3.8	4.4	3.7	3.8
Employees ('000)	155.2	89.5	138.8	200.2	220.6	117.9	194.8	128.6	179.5	216.0	146.4	166.5	172.0
Employer Greenfields	0	0	0	0	0	0	0	0	0	2	74	104	126
AAWI(%)	*	*	*	*	*	*	*	*	*	4.0	3.8	3.5	4.4
Employees ('000)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	3.6	4.5	6.2
Union Greenfields	76	66	87	66	56	88	97	122	147	137	76	60	82
AAWI(%)	4.0	4.1	3.8	4.4	3.4	4.1	4.3	4.1	4.6	4.3	3.8	3.7	4.0
Employees ('000)	1.8	2.0	1.5	1.4	1.5	2.2	2.3	3.1	3.2	3.1	2.1	1.5	2.2
Section 170LN	204	133	132	168	46	72	82	93	75	79	13	0	0
AAWI(%)	4.3	4.0	4.4	4.0	5.1	4.2	4.0	4.3	4.6	3.9	4.0	*	*
Employees ('000)	9.0	8.0	28.4	27.5	4.1	23.2	6.8	16.2	60.2	7.1	0.7	0.0	0.0

Notes: 1. AAWI = Average Annualised Wage Increase per employee

2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 3: FEDERAL WAGE AGREEMENTS - CURRENT AGREEMENTS, DECEMBER QUARTER 2003 - DECEMBER QUARTER 2006 - Page 1 of 1

FOR ALL CURRENT AGREEMENTS	Dec-03	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06
PUBLIC SECTOR	939	930	840	837	846	957	1000	957	1023	1034	1040	924	946
AAWI(%)	4.1	4.2	4.3	4.3	4.3	4.4	4.3	4.3	4.4	4.3	4.3	4.2	4.2
Employees ('000)	567.0	469.5	445.3	509.1	553.7	603.3	630.1	633.9	716.6	695.8	744.9	673.5	680.4
PRIVATE SECTOR	12157	13063	14077	14508	14695	14931	15550	16223	14981	12822	13373	13320	14570
AAWI(%)	3.7	3.7	3.7	3.7	3.8	3.8	3.8	3.9	3.8	3.9	3.9	3.8	3.8
Employees ('000)	1022.6	1044.3	1040.7	976.0	1031.7	1021.8	1112.7	1109.7	1063.2	1104.4	1090.3	1055.6	1197.0
ALL INDUSTRIES	13096	13993	14917	15345	15541	15888	16550	17180	16004	13856	14413	14244	15516
AAWI(%)	3.9	3.9	3.9	3.9	4.0	4.0	4.0	4.1	4.1	4.1	4.1	4.0	4.0
Employees ('000)	1589.6	1513.7	1486.0	1485.2	1585.4	1625.1	1742.7	1743.7	1779.8	1800.2	1835.2	1729.2	1877.4
Employee Collective	2608	2686	2667	2732	2852	2976	3157	3216	3276	3386	3593	3866	4551
AAWI(%)	3.5	3.6	3.6	3.5	3.5	3.5	3.5	3.5	3.6	3.6	3.6	3.6	3.6
Employees ('000)	163.1	169.4	167.8	164.8	163.7	168.8	175.3	176.9	176.7	181.9	190.9	199.4	227.7
Union Collective	8644	9439	10301	10652	10831	11054	11534	12160	10938	8604	9368	8988	9475
AAWI(%)	3.8	3.9	3.9	3.9	4.0	4.1	4.1	4.1	4.1	4.1	4.1	4.0	4.0
Employees ('000)	1196.0	1138.2	1119.1	1127.7	1238.3	1259.1	1390.5	1386.8	1401.7	1459.8	1493.5	1395.7	1512.8
Employer Greenfields	0	0	0	0	0	0	0	0	0	2	76	179	303
AAWI(%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4.0	3.8	3.6	4.0
Employees ('000)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	3.7	8.2	14.4
Union Greenfields	789	782	826	832	754	763	731	713	745	806	791	768	809
AAWI(%)	3.9	3.9	3.9	4.0	3.9	3.9	3.9	3.9	4.0	4.1	4.0	4.0	4.0
Employees ('000)	14.1	14.4	15.1	14.1	13.7	14.5	15.1	16.4	17.8	19.1	19.4	18.9	20.2
Section 170LN	1055	1086	1123	1129	1104	1095	1128	1091	1045	1058	585	443	378
AAWI(%)	4.2	4.1	4.2	4.3	4.3	4.3	4.3	4.3	4.4	4.4	4.4	4.5	4.5
Employees ('000)	216.4	191.8	184.0	178.5	169.7	182.7	161.9	163.6	183.6	139.3	127.7	107.0	102.2

Notes: 1. AAWI = Average Annualised Wage Increase per employee

2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 4: WAGE AGREEMENTS, BY ANZSIC DIVISION, FORMALISED IN THE QUARTER: DECEMBER QUARTER 2003 - DECEMBER QUARTER 2006 - Page 1 of 2

FOR AGREEMENTS FORMALISED IN THE NOMINATED QUARTER	Dec-03	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06
<b>ANZSIC DIVISION</b>													
Agriculture, Forestry and Fishing	11	18	11	8	14	10	19	22	15	5	15	11	39
AAWI(%)	3.7	3.3	3.5	1.6	3.0	3.8	3.4	3.8	3.7	3.5	4.2	2.0	3.2
Employees ('000)	0.5	1.6	0.3	0.6	0.8	0.4	0.4	2.0	0.8	0.9	0.4	2.5	1.2
Mining	25	21	38	32	43	33	38	24	41	59	32	25	36
AAWI(%)	2.9	3.0	4.3	4.0	3.6	3.9	3.5	3.5	3.9	4.6	3.5	4.0	3.7
Employees ('000)	2.7	1.1	1.8	4.2	2.9	2.2	2.0	1.4	2.1	3.4	2.1	3.0	2.1
Manufacturing	569	304	341	316	266	233	276	331	364	388	283	298	401
AAWI(%)	4.1	4.0	4.0	4.2	4.0	4.4	4.0	4.2	3.9	4.1	3.8	3.7	3.9
Employees ('000)	39.0	14.4	17.9	24.2	17.9	27.2	15.7	29.0	26.9	26.8	20.4	20.2	31.1
Non-metals Manuf	272	171	199	197	149	162	185	213	218	238	139	171	264
AAWI(%)	3.8	3.8	3.9	4.1	4.1	4.2	4.0	4.0	3.9	4.2	3.6	3.7	3.9
Employees ('000)	19.4	8.6	11.0	14.9	10.8	13.0	11.4	16.8	18.2	17.3	11.3	9.7	19.3
Metals Manuf	297	133	142	119	117	71	91	118	146	150	144	127	137
AAWI(%)	4.4	4.4	4.2	4.2	3.9	4.5	4.0	4.4	4.0	4.0	4.1	3.7	4.0
Employees ('000)	19.6	5.8	6.9	9.4	7.1	14.3	4.3	12.2	8.7	9.5	9.1	10.5	11.8
Electricity, Gas and Water Supply	14	12	7	18	15	13	14	8	12	20	16	12	26
AAWI(%)	4.1	2.9	3.7	3.9	4.4	4.3	4.8	4.5	4.3	4.6	5.5	3.5	4.3
Employees ('000)	1.1	0.7	0.5	4.3	2.8	1.0	1.6	0.5	3.7	6.1	0.6	0.8	2.2
Construction	1232	890	947	757	197	244	464	869	1579	872	1190	460	514
AAWI(%)	4.5	4.8	4.5	4.5	4.6	4.5	4.9	4.8	5.0	4.9	5.1	4.6	4.3
Employees ('000)	14.9	13.8	11.8	9.5	2.9	4.6	8.9	14.6	19.7	16.8	21.3	12.0	11.6
Wholesale Trade	11	12	24	7	15	12	11	12	9	12	15	24	32
AAWI(%)	3.6	4.2	3.9	2.8	5.0	3.3	3.7	3.5	4.1	3.7	3.3	3.5	3.7
Employees ('000)	1.1	0.5	1.3	0.3	0.7	0.5	0.4	0.9	0.6	1.7	0.6	1.0	1.2
Retail Trade	46	50	34	115	71	104	87	93	94	117	99	94	159
AAWI(%)	3.5	3.3	3.3	3.8	3.6	4.1	3.5	4.7	4.5	3.6	3.0	2.7	3.5
Employees ('000)	12.8	28.6	53.3	56.1	78.2	20.1	90.4	14.5	22.3	14.0	13.6	56.8	93.4
Accommodation, Cafes and Restaurants	21	15	15	20	26	21	21	23	22	24	82	72	145
AAWI(%)	2.8	2.8	2.4	3.0	5.7	3.2	2.8	3.0	3.6	4.1	3.0	3.5	2.7
Employees ('000)	1.7	0.6	1.0	1.3	1.1	0.9	0.9	1.6	1.8	3.4	5.2	5.2	5.7
ALL INDUSTRIES	2374	1750	1729	1675	1017	1154	1314	1882	2681	2157	2119	1414	2017
AAWI(%)	4.0	4.1	4.0	4.1	4.0	4.3	4.0	4.0	4.5	3.8	4.4	3.7	3.8

Notes: 1. AAWI = Average Annualised Wage Increase per employee

2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.

3. \* No quantifiable agreements were certified in this quarter so that no AAWI is calculable

4. The manufacturing category has been disaggregated into metals and non-metals industries. Other industry groupings can be derived as follows:

'Infrastructure services' - ANZSIC Divisions D, E, I and J (Electricity, gas and water supply; Construction; Transport and storage; Communication services).

'Other services' - ANZSIC Divisions F, G, H, K, L, N, O, P, Q (Wholesale trade; Retail trade; Accommodation, cafes and restaurants; Finance and insurance; Property and business services; Education; Health and community services; Cultural and recreational services; Personal and other services).

'Government administration' - ANZSIC Division M (Govt admin and defence).

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 4: WAGE AGREEMENTS, BY ANZSIC DIVISION, FORMALISED IN THE QUARTER: DECEMBER QUARTER 2003 - DECEMBER QUARTER 2006 - Page 2 of 2

FOR AGREEMENTS FORMALISED IN THE NOMINATED QUARTER	Dec-03	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06
<b>ANZSIC DIVISION</b>													
Employees ('000)	186.9	115.9	179.0	247.3	248.4	158.6	220.2	167.7	261.0	249.4	171.0	202.7	227.0
Transport and Storage	129	120	89	107	90	109	106	154	158	184	113	91	107
AAWI(%)	3.9	4.9	3.4	3.8	3.5	3.4	4.2	3.9	3.7	3.8	3.4	3.9	3.8
Employees ('000)	12.1	7.7	5.7	8.1	12.8	16.1	8.5	24.8	18.7	15.3	7.3	4.4	10.8
Communication Services	4	2	3	6	5	7	2	7	3	3	5	2	17
AAWI(%)	2.1	3.3	3.5	5.0	4.2	3.6	*	2.5	3.7	2.6	3.1	2.9	3.4
Employees ('000)	9.2	0.2	0.2	0.9	34.2	0.4	0.1	19.7	0.4	0.4	0.1	0.2	7.8
Finance and Insurance	13	10	10	7	9	10	10	12	11	21	15	20	21
AAWI(%)	4.3	3.5	4.0	4.0	3.5	4.0	4.3	4.4	5.2	3.7	3.6	3.4	3.7
Employees ('000)	18.9	7.6	3.8	1.7	4.7	7.5	3.6	5.0	4.1	36.4	1.0	3.1	4.1
Property and Business Services	58	43	25	42	40	42	53	47	50	42	33	71	70
AAWI(%)	4.6	3.6	3.7	3.4	3.6	3.4	3.9	3.2	4.4	3.9	3.7	3.4	3.8
Employees ('000)	12.3	1.7	2.8	2.4	4.3	1.7	2.6	4.8	9.5	4.3	3.0	7.9	3.9
Government Administration and Defence	63	63	38	85	57	84	57	81	83	90	33	33	33
AAWI(%)	4.0	4.3	4.4	4.3	4.3	3.9	4.0	4.3	4.0	3.6	4.2	4.0	4.4
Employees ('000)	35.4	10.0	32.6	46.3	20.7	20.0	5.8	15.4	24.4	78.3	49.2	13.2	7.3
Education	12	16	13	30	44	39	32	41	49	46	24	51	132
AAWI(%)	3.9	6.0	6.0	4.2	4.2	6.5	4.5	5.5	5.1	3.7	5.3	4.5	4.3
Employees ('000)	1.5	6.8	33.8	67.2	38.5	21.3	40.8	10.4	82.8	4.2	27.4	56.1	9.2
Health and Community Services	133	122	83	80	92	154	77	98	144	227	93	74	190
AAWI(%)	3.9	4.2	4.5	4.2	4.6	3.8	4.2	3.9	3.9	3.7	4.5	3.4	4.2
Employees ('000)	20.3	15.2	5.3	15.5	21.3	30.2	32.9	15.1	37.1	29.1	8.5	7.6	20.4
Cultural and Recreational Services	11	20	16	27	13	20	12	24	21	21	11	23	34
AAWI(%)	4.1	3.5	3.5	3.0	5.0	3.5	3.5	3.7	3.6	3.2	2.7	3.6	4.3
Employees ('000)	1.4	2.9	3.9	2.4	3.6	3.3	3.4	6.5	3.1	7.0	1.1	7.2	11.5
Personal and Other Services	22	32	35	18	20	19	34	36	26	26	60	21	58
AAWI(%)	4.0	3.0	4.7	3.6	4.0	3.9	3.6	3.7	4.3	3.8	4.2	4.0	3.7
Employees ('000)	2.0	2.4	3.1	2.3	1.1	1.2	2.3	1.7	3.1	1.4	9.0	1.0	3.3
<b>ALL INDUSTRIES</b>	<b>2374</b>	<b>1750</b>	<b>1729</b>	<b>1675</b>	<b>1017</b>	<b>1154</b>	<b>1314</b>	<b>1882</b>	<b>2681</b>	<b>2157</b>	<b>2119</b>	<b>1414</b>	<b>2017</b>
AAWI(%)	4.0	4.1	4.0	4.1	4.0	4.3	4.0	4.0	4.5	3.8	4.4	3.7	3.8
Employees ('000)	186.9	115.9	179.0	247.3	248.4	158.6	220.2	167.7	261.0	249.4	171.0	202.7	227.0

- Notes:
1. AAWI = Average Annualised Wage Increase per employee
  2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.
  3. \* No quantifiable agreements were certified in this quarter so that no AAWI is calculable
  4. The manufacturing category has been disaggregated into metals and non-metals industries. Other industry groupings can be derived as follows:
    - 'Infrastructure services' - ANZSIC Divisions D, E, I and J (Electricity, gas and water supply; Construction; Transport and storage; Communication services).
    - 'Other services' - ANZSIC Divisions F, G, H, K, L, N, O, P, Q (Wholesale trade; Retail trade; Accommodation, cafes and restaurants; Finance and insurance; Property and business services; Education; Health and community services; Cultural and recreational services; Personal and other services).
    - 'Government administration' - ANZSIC Division M (Govt admin and defence).

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 5: WAGE AGREEMENTS, BY ANZSIC DIVISION, CURRENT ON THE LAST DAY OF THE QTR: 31 DECEMBER 2003 - 31 DECEMBER 2006 - Page 1 of 2

FOR ALL CURRENT AGREEMENTS	Dec-03	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06
<b>ANZSIC DIVISION</b>													
Agriculture, Forestry and Fishing	103	113	118	115	111	108	115	127	121	120	129	124	150
AAWI(%)	3.1	3.3	3.3	3.1	3.1	3.2	3.1	3.2	3.3	3.4	3.4	3.6	3.6
Employees ('000)	5.7	6.7	6.8	6.6	6.8	6.6	5.6	7.1	6.1	6.6	6.9	8.6	9.2
Mining	253	248	263	266	284	292	314	287	305	331	344	330	353
AAWI(%)	3.2	3.2	3.3	3.5	3.5	3.6	3.6	3.6	3.6	3.8	3.8	3.9	3.9
Employees ('000)	18.7	18.6	19.0	18.7	20.2	21.2	22.2	20.4	21.2	22.8	24.0	24.8	25.3
Manufacturing	2680	2749	2895	2786	2832	2818	2901	2881	2946	3121	2792	2619	2754
AAWI(%)	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.0	4.0
Employees ('000)	200.5	200.1	199.7	189.2	186.9	194.9	197.7	202.9	217.3	231.0	220.0	198.5	212.4
Non-metals Manuf	1538	1563	1627	1579	1573	1561	1629	1614	1623	1733	1712	1637	1725
AAWI(%)	3.8	3.8	3.8	3.8	3.9	3.9	3.9	3.9	3.9	4.0	3.9	3.9	3.9
Employees ('000)	109.3	108.1	109.9	103.1	103.4	104.4	109.8	110.4	120.3	129.0	130.0	116.8	124.2
Metals Manuf	1142	1186	1268	1207	1259	1257	1272	1267	1323	1388	1080	982	1029
AAWI(%)	4.4	4.4	4.4	4.4	4.3	4.4	4.3	4.4	4.3	4.3	4.2	4.1	4.1
Employees ('000)	91.2	92.0	89.8	86.1	83.5	90.5	87.9	92.4	97.0	102.0	90.0	81.7	88.2
Electricity, Gas and Water Supply	102	99	101	87	94	99	106	103	104	115	120	114	137
AAWI(%)	4.2	4.2	4.3	4.0	4.1	4.1	4.2	4.2	4.2	4.3	4.3	4.3	4.3
Employees ('000)	17.4	15.5	13.9	13.8	15.2	16.0	16.6	15.1	15.9	21.0	21.3	20.0	22.1
Construction	5908	6624	7465	8058	8053	8166	8453	9090	7853	5163	5762	5914	6282
AAWI(%)	4.2	4.3	4.3	4.3	4.4	4.4	4.4	4.5	4.5	4.8	4.9	4.9	4.8
Employees ('000)	72.9	84.0	94.1	98.9	99.2	101.4	108.3	119.4	101.2	84.4	95.4	99.2	108.4
Wholesale Trade	55	62	85	81	86	91	98	102	104	109	103	113	134
AAWI(%)	3.7	3.9	3.9	3.7	4.1	4.1	4.0	3.9	4.0	3.9	3.9	3.7	3.7
Employees ('000)	4.4	4.5	5.4	5.1	5.2	5.2	5.3	5.7	5.6	7.1	6.3	5.8	6.8
Retail Trade	433	462	375	434	458	544	608	641	701	781	844	889	996
AAWI(%)	3.2	3.2	3.2	3.1	3.3	3.4	3.4	3.5	3.5	3.5	3.5	3.4	3.4
Employees ('000)	303.7	327.8	333.2	337.5	366.6	329.6	400.1	386.4	384.4	374.1	348.7	325.6	395.0
Accommodation, Cafes and Restaurants	157	162	173	183	196	208	218	217	216	218	271	320	453
AAWI(%)	2.8	2.8	2.8	3.0	3.2	3.2	3.2	3.2	3.1	3.4	3.3	3.4	3.4
Employees ('000)	25.3	25.0	25.7	16.8	16.3	16.7	15.5	13.9	14.4	15.2	16.8	20.6	25.6
<b>ALL INDUSTRIES</b>	<b>13096</b>	<b>13993</b>	<b>14917</b>	<b>15345</b>	<b>15541</b>	<b>15888</b>	<b>16550</b>	<b>17180</b>	<b>16004</b>	<b>13856</b>	<b>14413</b>	<b>14244</b>	<b>15516</b>
AAWI(%)	3.9	3.9	3.9	3.9	4.0	4.0	4.0	4.1	4.1	4.1	4.1	4.0	4.0
Employees ('000)	1589.6	1513.7	1486.0	1485.2	1585.4	1625.1	1742.7	1743.7	1779.8	1800.2	1835.2	1729.2	1877.4

Notes: 1. AAWI = Average Annualised Wage Increase per employee

2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.

3. \* No quantifiable agreements were certified in this quarter so that no AAWI is calculable

4. The manufacturing category has been disaggregated into metals and non-metals industries. Other industry groupings can be derived as follows:

'Infrastructure services' - ANZSIC Divisions D, E, I and J (Electricity, gas and water supply; Construction; Transport and storage; Communication services).

'Other services' - ANZSIC Divisions F, G, H, K, L, N, O, P, Q (Wholesale trade; Retail trade; Accommodation, cafes and restaurants; Finance and insurance; Property and business services; Education; Health and community services; Cultural and recreational services; Personal and other services).

'Government administration' - ANZSIC Division M (Govt admin and defence).

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series

TABLE 5: WAGE AGREEMENTS, BY ANZSIC DIVISION, CURRENT ON THE LAST DAY OF THE QTR: 31 DECEMBER 2003 - 31 DECEMBER 2006 - Page 2 of 2

FOR ALL CURRENT AGREEMENTS	Dec-03	Mar-04	Jun-04	Sep-04	Dec-04	Mar-05	Jun-05	Sep-05	Dec-05	Mar-06	Jun-06	Sep-06	Dec-06
<b>ANZSIC DIVISION</b>													
Transport and Storage	893	927	953	900	905	901	947	940	1027	1098	1116	1046	1071
AAWI(%)	3.7	3.8	3.6	3.8	3.8	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7
Employees ('000)	100.7	102.4	87.0	74.4	77.8	83.7	89.6	91.7	105.3	109.9	110.9	105.2	113.5
Communication Services	41	38	39	37	38	42	38	37	38	37	40	37	51
AAWI(%)	4.0	4.2	4.2	4.2	4.2	4.2	4.1	3.6	3.6	3.6	3.6	3.5	3.5
Employees ('000)	83.5	45.3	45.3	45.4	79.0	79.3	67.2	65.0	65.2	65.3	65.3	64.5	63.3
Finance and Insurance	104	104	106	80	78	80	86	88	87	100	110	111	126
AAWI(%)	4.2	4.2	4.2	4.1	4.2	4.1	4.1	4.1	4.2	4.1	4.1	4.1	4.0
Employees ('000)	114.9	119.4	100.6	79.4	73.3	79.7	80.2	83.2	44.6	71.7	71.2	71.3	72.9
Property and Business Services	287	306	308	310	319	345	382	402	399	398	393	419	469
AAWI(%)	4.1	4.0	4.1	4.1	4.1	4.1	4.1	4.0	3.8	3.8	3.8	3.8	3.8
Employees ('000)	44.1	42.1	43.3	40.7	42.9	43.9	41.8	45.0	36.2	35.8	37.1	42.2	44.8
Government Administration and Defence	576	580	557	536	545	579	597	568	610	647	652	565	570
AAWI(%)	4.5	4.5	4.4	4.3	4.3	4.3	4.3	4.3	4.2	4.0	4.0	4.0	4.0
Employees ('000)	229.5	207.7	224.9	220.9	229.0	241.6	241.9	233.5	223.7	260.1	304.5	249.9	250.3
Education	164	140	144	156	188	180	204	229	262	280	293	303	424
AAWI(%)	3.6	4.2	4.5	4.4	4.4	4.7	4.7	4.7	4.9	4.9	4.9	4.5	4.5
Employees ('000)	118.5	61.3	94.3	159.4	186.0	201.2	216.5	224.8	299.0	274.5	282.9	275.4	282.4
Health and Community Services	972	997	931	920	963	1055	1090	1087	831	933	1001	878	1031
AAWI(%)	3.9	3.9	4.0	4.1	4.2	4.1	4.1	4.1	4.0	4.0	4.0	4.1	4.1
Employees ('000)	180.7	182.9	123.0	114.1	126.5	149.9	179.6	177.9	184.6	164.5	167.6	157.9	176.3
Cultural and Recreational Services	143	144	145	148	143	149	150	150	162	169	167	166	184
AAWI(%)	3.8	3.6	3.5	3.5	3.8	3.8	3.8	3.8	3.7	3.6	3.5	3.5	3.7
Employees ('000)	41.4	41.3	39.3	33.1	33.9	34.3	33.1	35.3	37.1	39.2	33.5	37.0	45.2
Personal and Other Services	225	238	259	248	248	231	243	231	238	236	276	264	299
AAWI(%)	4.5	4.3	4.4	4.3	4.1	4.1	4.0	3.8	3.9	3.7	3.9	4.0	4.0
Employees ('000)	27.7	29.4	30.7	31.1	20.6	20.0	21.5	16.4	18.1	16.8	22.9	22.1	23.5
<b>ALL INDUSTRIES</b>	<b>13096</b>	<b>13993</b>	<b>14917</b>	<b>15345</b>	<b>15541</b>	<b>15888</b>	<b>16550</b>	<b>17180</b>	<b>16004</b>	<b>13856</b>	<b>14413</b>	<b>14244</b>	<b>15516</b>
AAWI(%)	3.9	3.9	3.9	3.9	4.0	4.0	4.0	4.1	4.1	4.1	4.1	4.0	4.0
Employees ('000)	1589.6	1513.7	1486.0	1485.2	1585.4	1625.1	1742.7	1743.7	1779.8	1800.2	1835.2	1729.2	1877.4

- Notes:
1. AAWI = Average Annualised Wage Increase per employee
  2. Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.
  3. \* No quantifiable agreements were certified in this quarter so that no AAWI is calculable
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    - 'Government administration' - ANZSIC Division M (Govt admin and defence).

Source: Workplace Agreements Database, DEWR. All estimates are rounded and are subject to revision. Revisions have been made to historical series